



WESTWARREN
TRADING · UAE

COMPANY PROFILE

Essential commodities, sourced to a written specification.

Fertilizers · Industrial chemicals · Grains, cereals and legumes ·
Steel and basic steel products · Heavy equipment and machinery
spare parts



A trading house built around verification.

Westwarren Trading is a general trading and supply company operating from the United Arab Emirates. We take physical positions in agricultural inputs, basic industrial chemicals, grains and pulses, steel products and heavy equipment components, and deliver them into markets across the Middle East, Africa, South and Southeast Asia and beyond.

We are a principal, not an introducer. We contract on both sides, we carry the performance obligation, and we are the party a buyer holds responsible if a grade or a document is wrong. That is also why we are selective: every line we quote is a line we have to be able to perform.

The Emirates sit between the fertilizer and chemical capacity of the Gulf, the grain and steel capacity of the CIS and Black Sea, and the manufacturing base of South and Southeast Asia — with demand across Africa, the subcontinent and the wider Middle East on the other side. That position lets us hold at least two qualified origins for almost every line, so a plant outage changes our routing rather than the buyer's specification.

FOUR THINGS HAPPEN BETWEEN AN ENQUIRY AND A DISCHARGED CARGO

01

Sourcing

We qualify producers and licensed distributors against the specification the buyer actually needs, not the nearest available grade, and hold more than one approved origin for every line we carry.

03

Documentation

Certificates of origin and analysis, phytosanitary and fumigation certificates, mill test certificates, safety data sheets and dangerous-goods declarations — assembled to the terms of the letter of credit.

02

Verification

Quality is fixed in the contract before it is fixed in the hold. Sampling, analysis and pre-shipment inspection are agreed at the point of order and carried out by an independent surveyor.

04

Delivery

Bulk, breakbulk and containerised movements booked against a nominated laycan or delivery window, with stowage, marking and documentation prepared for the discharge port's own requirements.



Six rules we would rather lose an order than break.

Each one exists because the opposite behaviour is common in this trade and costs buyers money.

01

The specification is the contract

A grade without a test method and a tolerance is an opinion. We write all three, and accept being measured against them by an independent surveyor.

03

No substitution without consent

If the agreed grade cannot be delivered we say so before shipment and offer the alternative in writing. A silent substitution loses a counterparty permanently.

05

Decline rather than improvise

Where a requirement sits outside what we can source and verify properly, we turn it down. A declined enquiry is cheaper than a claim.

02

More than one origin, always

Every line is held with at least two qualified sources. A plant outage or an export restriction should change our routing, not the buyer's specification.

04

Documents are part of the goods

A clean cargo with a defective document set is a rejected presentation. Documentation is designed against the credit at the point of order.

06

One price, explained

Quotations separate goods, freight, inspection and documentation so a buyer can see what they are paying for and compare like with like.

WHAT WE WILL NOT QUOTE

- × Trades requiring goods, origin or end use to be described inaccurately on any document.
- × Counterparties, vessels or destinations that do not clear sanctions and restricted-party screening.
- × Grades that cannot be verified by an accepted test method before shipment.
- × Regulated goods a buyer intends to move outside the applicable transport code.
- × Requirements where the only route to the price is a substitution the buyer has not agreed in writing.



Natural Fertilizers

WHOLESALE OF NATURAL FERTILIZERS AND AGRICULTURAL RECLAMATION MATERIAL TRADING

Soil amendments and reclamation materials for saline, sodic and depleted soils

We supply bulk and bagged soil amendments: mined agricultural gypsum, calcitic and dolomitic lime, formed elemental sulphur, leonardite-derived humic and fulvic products, natural zeolite, sphagnum peat, washed coco peat and composted organic material. Grades are quoted against the parameters that determine agronomic performance — purity, neutralising value, particle size distribution and moisture — rather than against trade names. Where a buyer works to a national fertiliser register or an organic certification scheme, the specification is written to that standard before an offer is issued.

LINES CARRIED

AGRICULTURAL GYPSUM — GRANULAR AND POWDER
AGRICULTURAL LIME AND DOLOMITE
ELEMENTAL SULPHUR — GRANULAR AND BENTONITE
PASTILLES
POTASSIUM HUMATE AND LEONARDITE
SEAWEED EXTRACT — ASCOPHYLLUM NODOSUM
COCO PEAT AND SPHAGNUM PEAT
NATURAL ZEOLITE — CLINOPTILOLITE

TYPICAL APPLICATIONS

- Reclamation of sodic and saline-sodic soils, where soluble calcium displaces exchangeable sodium
- pH correction and calcium or magnesium supply on acidic soils
- Improving infiltration and aggregate stability, and reducing surface crusting
- Sulphur nutrition for oilseeds, alfalfa, onion and brassica crops

REGIONS SERVED

United Arab Emirates and the wider GCC · East Africa — Kenya, Tanzania, Ethiopia and Uganda · North and West Africa · South Asia — India, Pakistan, Bangladesh and Sri Lanka · Central Asia and the Caucasus · South-East Asia

DELIVERY TERMS

FOB · CFR · CIF · FCA · DAP
· EXW

DOCUMENTATION

Commercial invoice and packing list, with grade, net and gross weight and HS code per line

Bill of lading, or charter party bill of lading with the governing charter for breakbulk parcels

Certificate of origin, attested or legalised where the destination requires it

Certificate of analysis stating the analytical method used for each declared parameter

Third-party inspection report covering sampling, quality and weight at load port



Chemical Fertilizers

CHEMICAL FERTILIZERS TRADING

Nitrogen, phosphate, potash and compound grades supplied bagged or in bulk

We trade the standard mineral fertiliser grades: prilled and granular urea, DAP, MAP, TSP, MOP and SOP, ammonium sulphate, calcium ammonium nitrate, chemically granulated and blended NPKs, and the water-soluble grades used in fertigation. Offers are made against a written specification with guaranteed nutrient minima, moisture and granulation, and against a named production origin. Where a destination operates a fertiliser registration regime, the grade is checked against that register before contracting.

LINES CARRIED

UREA 46% N – GRANULAR
UREA 46% N – PRILLED
DAP 18-46-0
MAP 11-52-0 AND TSP 46% P₂O₅
MOP 60% K₂O AND SOP 50% K₂O
AMMONIUM SULPHATE 21-0-0 AND CAN 27% N
NPK COMPOUNDS, BLENDS AND WATER-SOLUBLE GRADES

TYPICAL APPLICATIONS

- Broadacre nitrogen application on cereals, maize and rice
- Base phosphate placement at sowing for cereals, legumes and oilseeds
- Potash on chloride-tolerant field crops (MOP) and on chloride-sensitive crops such as tobacco, potato and citrus (SOP)
- Fertigation and drip programmes in protected and open-field horticulture

REGIONS SERVED

United Arab Emirates and the wider GCC · East and Southern Africa · West Africa · South Asia · South-East Asia · Central Asia and the Caucasus

DELIVERY TERMS

FOB · CFR · CIF · FAS · DAP
· FCA

DOCUMENTATION

Commercial invoice and packing list with grade, nutrient declaration, net and gross weight and HS code

Bill of lading, or charter party bill of lading with the governing charter for vessel parcels

Certificate of origin, attested or legalised where the destination requires it

Certificate of analysis per production lot, stating the method used for each declared nutrient

Independent inspection certificate of quality, sampling and weight at load port, with draft survey report for bulk



Industrial Chemicals

BASIC INDUSTRIAL CHEMICALS TRADING

Chlor-alkali, acids, oxidisers and solvents supplied to specification with full documentation

We supply the base inorganic and commodity organic chemicals used in water treatment, food and beverage, textiles, detergents, metals, oil and gas and general manufacturing: caustic soda in flake, pearl and lye form, soda ash light and dense, sulphuric and hydrochloric acid, hydrogen peroxide, sodium hypochlorite, methanol, calcium chloride and sodium bicarbonate. Each item is quoted against a written specification giving assay, principal impurities and, where relevant, the recognised grade standard the buyer works to.

LINES CARRIED

CAUSTIC SODA — FLAKE, PEARL AND LYE
SODA ASH — LIGHT AND DENSE
SULPHURIC ACID 98%
HYDROCHLORIC ACID 31–33%
HYDROGEN PEROXIDE AND SODIUM HYPOCHLORITE
METHANOL 99.85%
CALCIUM CHLORIDE AND SODIUM BICARBONATE

TYPICAL APPLICATIONS

- Municipal and industrial water treatment, pH correction and disinfection
- Textile mercerising, scouring and bleaching
- Detergent, soap and surfactant manufacture
- Oilfield brines, completion fluids, road stabilisation and dust suppression

REGIONS SERVED

United Arab Emirates and the wider GCC ·
East and Southern Africa · West Africa ·
South Asia · Central Asia and the Caucasus ·
South-East Asia

DELIVERY TERMS

FOB · CFR · CIF · FCA · DAP
· DDP

DOCUMENTATION

Commercial invoice and packing list with proper shipping name, UN number, class, packing group and net quantity per package
Safety data sheet in GHS format, in the language the destination requires
Certificate of analysis per batch, with the analytical method stated for each parameter
Shipper's declaration for dangerous goods and container packing certificate for sea consignments
Bill of lading endorsed with the DG particulars, or air waybill with the IATA DGR declaration



Grains & Legumes

GRAINS, CEREALS & LEGUMES TRADING

Milling and feed grains, rice and pulses traded on GAFTA and FOSFA terms

We supply milling and feed wheat, yellow maize, barley, sorghum, long-grain white and parboiled rice, soybeans and soybean meal, and pulses: chickpeas, red and green lentils, yellow and green peas and faba beans. Contracts state crop year and origin together with the full quality schedule — protein, moisture, test weight, foreign matter, broken and damaged kernels, admixture and, where relevant, falling number and wet gluten. Tolerances and the basis for price adjustment on protein and moisture are agreed in writing before shipment.

LINES CARRIED

MILLING WHEAT — 12.5% PROTEIN
FEED WHEAT, BARLEY AND SORGHUM
YELLOW MAIZE — FEED GRADE
LONG-GRAIN WHITE RICE — 5% BROKEN
PARBOILED RICE — 5% BROKEN
SOYBEANS AND SOYBEAN MEAL
PULSES — CHICKPEAS, LENTILS, PEAS AND FABA BEANS

TYPICAL APPLICATIONS

- Flour milling and bakery, for wheat with a stated protein and falling number
- Compound feed and feedlot rations from maize, feed wheat, barley, sorghum and soybean meal
- Rice and pulse repacking and retail distribution under a buyer's own brand
- Institutional, catering and tender supply against a fixed quality schedule

REGIONS SERVED

United Arab Emirates and the wider GCC ·
East Africa · West Africa · South Asia ·
South-East Asia · Southern Africa

DELIVERY TERMS

FOB · CFR · CIF · FAS · DAP

DOCUMENTATION

Commercial invoice and packing list with crop year, grade and HS code per line
Bill of lading, or charter party bill of lading with the governing charter for bulk parcels
Certificate of origin, attested or legalised where the destination requires it
Phytosanitary certificate in IPPC format, issued by the exporting country's national plant protection organisation
Fumigation certificate stating fumigant, dosage, exposure period and temperature; in-transit fumigation only where permitted



Equipment Spare Parts

HEAVY EQUIPMENT & MACHINERY SPARE PARTS TRADING

Wear parts, engine and hydraulic components identified by part number and machine serial

We supply consumable and repair parts for earthmoving, material handling, crushing and screening, drilling and power generation equipment: undercarriage, ground engaging tools, engine and powertrain components, hydraulic cylinders, pumps, motors and valves, filters and scheduled service kits, bearings, slew rings and electrical components. We also handle complete used and surplus units. Parts are offered in three clearly separated categories — genuine OEM in the manufacturer's packaging, OES parts made by the original component supplier under its own brand, and quality aftermarket parts built to interchangeable dimensions and materials — and every quotation states which category each line is.

LINES CARRIED

UNDERCARRIAGE COMPONENTS

GROUND ENGAGING TOOLS

ENGINE AND POWERTRAIN PARTS

HYDRAULIC CYLINDERS, PUMPS, MOTORS AND VALVES

FILTERS, SEALS AND SCHEDULED SERVICE KITS

BEARINGS, SLEW RINGS AND ELECTRICAL COMPONENTS

USED AND SURPLUS COMPLETE UNITS

TYPICAL APPLICATIONS

- Scheduled maintenance and planned component change-out on fleets working to hour-based intervals
- Breakdown support where a machine is down and lead time governs the decision
- Rebuild and overhaul programmes for engines, final drives and hydraulic circuits
- Undercarriage and GET replacement on abrasive sites — quarrying, mining and demolition

REGIONS SERVED

United Arab Emirates and the wider GCC · East and Central Africa · West Africa · South and South-East Asia · CIS and the Caucasus · Eastern Mediterranean

DELIVERY TERMS

EXW · FCA · CPT AND CIP · FOB AND CFR · DAP · DDP

DOCUMENTATION

Commercial invoice showing part number, quantity, unit price, country of origin and HS code per line

Packing list with case marks, dimensions and net and gross weight per package

Air waybill or bill of lading, with lashing and stowage details for complete machines

Certificate of origin, attested where the destination requires it

Manufacturer's or supplier's declaration and warranty statement, stating whether each line is OEM, OES or aftermarket



Steel Products

STEEL AND BASIC STEEL PRODUCTS TRADING

Long and flat carbon steel products to ASTM, EN, BS, JIS and API standards

We supply carbon steel long and flat products: reinforcing bar, wire rod and billets, hot-rolled coil, sheet and plate, cold-rolled coil and sheet, galvanised and pre-painted coil, structural and hollow sections, and seamless and welded pipe. Every enquiry is answered against a named standard and grade — BS 4449 B500B or ASTM A615 Grade 60 for rebar, EN 10025-2 S275JR or S355JR for structural steel, EN 10219 S355J2H for cold-formed hollow sections, API 5L Grade B PSL1 for line pipe — together with dimensions, tolerance class and surface condition.

LINES CARRIED

REINFORCING BAR

WIRE ROD AND BILLETS

HOT-ROLLED COIL, SHEET AND PLATE

COLD-ROLLED COIL AND SHEET

GALVANISED AND PRE-PAINTED COIL

STRUCTURAL SECTIONS AND HOLLOW SECTIONS

SEAMLESS AND WELDED PIPE

TYPICAL APPLICATIONS

- Reinforced concrete for buildings, infrastructure and marine works
- Structural steelwork, warehouses, portal frames and pre-engineered buildings
- Roofing, cladding, sandwich panels and profiled sheeting from galvanised and pre-painted coil
- Water, gas and oilfield line pipe and general pressure piping to a stated standard

REGIONS SERVED

United Arab Emirates and the wider GCC
· East and Southern Africa · West Africa
· South Asia · South-East Asia · CIS and the Caucasus

DELIVERY TERMS

FOB · CFR · CIF · FAS · DAP AND
DPU · EXW

DOCUMENTATION

Commercial invoice and packing list showing standard, grade, size, heat number, bundle or coil count and theoretical and actual weight

Mill test certificate to EN 10204:2004 type 3.1, or type 3.2 countersigned by an independent inspector where specified
Bill of lading, or charter party bill of lading with the governing charter for breakbulk parcels

Certificate of origin, attested or legalised where required, with mill and country of melt and pour stated where a trade measure applies

Third-party inspection report covering dimensional survey, witnessed testing, marking and weight



Verification written into the contract.

A grade is not a specification. A specification names the parameter, the test method and the tolerance in the same sentence, because two laboratories testing an identical sample by different methods can return results that differ by more than the tolerance under discussion.

Four clauses are settled at the point of order: what is measured and by which method; who measures it; where the result becomes binding; and what happens if it falls outside tolerance. Independent pre-shipment inspection is arranged at load port by an agreed firm — SGS, Bureau Veritas, Intertek or a buyer-nominated surveyor.

Counterparties, vessels, banks and destinations are screened against applicable sanctions and restricted-party regimes before an offer is issued. Dangerous goods are classified with the correct UN number, class and packing group, and packed and declared to the code governing the mode of carriage.

DOCUMENTATION WE ASSEMBLE

- Commercial invoice and packing list
- Certificate of origin
- Pre-shipment inspection report
- Phytosanitary and fumigation certificates
- Mill test certificate to EN 10204 3.1
- Bill of lading or air waybill
- Certificate of analysis
- Weight and quantity certificate
- Safety data sheet and dangerous goods declaration
- Legalisation or chamber attestation where required

A NOTE ON CERTIFICATION

A management-system certificate describes how a company documents its own processes; it says nothing about the cargo in a particular hold. What matters to a buyer is shipment-level evidence: an independent analysis of the material actually loaded, issued by a surveyor both parties named in advance, against a specification both parties agreed in writing. That is what we arrange, and it is what we are prepared to be held to.



Regions we quote into

Coverage follows the trade. We quote where we hold qualified origins and destination documentation experience — elsewhere we would be guessing at freight and clearance, and a guess is not a price.

GCC & wider Middle East

Short-haul supply out of the Emirates into the Gulf, Levant and Red Sea, where a container or a part-cargo can move in days rather than weeks.

FERTILIZERS · INDUSTRIAL CHEMICALS · STEEL PRODUCTS · SPARE PARTS

South Asia

Established two-way trade: a deep supply base for pulses, rice and machinery components, and a substantial destination market for fertilizers and chemicals.

GRAINS & PULSES · CHEMICAL FERTILIZERS · SPARE PARTS

CIS & Central Asia

A principal origin region for urea, potash, ammonium sulphate, wheat and steel semi-finished products, moved via Black Sea, Baltic and Caspian routings.

CHEMICAL FERTILIZERS · GRAINS & PULSES · STEEL PRODUCTS

East & West Africa

Agricultural inputs and steel into growth markets where specification, credit terms and reliable documentation matter more than headline price.

CHEMICAL FERTILIZERS · SOIL RECLAMATION · GRAINS & PULSES · STEEL PRODUCTS

Southeast Asia

Fertilizer, chemical and steel movements alongside sourcing of rice, tropical agricultural inputs and manufactured components.

CHEMICAL FERTILIZERS · INDUSTRIAL CHEMICALS · GRAINS & PULSES

Europe & Türkiye

Sourcing of specification-critical steel, industrial chemicals and machinery components where a recognised standard and a traceable mill certificate are non-negotiable.

STEEL PRODUCTS · INDUSTRIAL CHEMICALS · SPARE PARTS



Send the specification. We will come back with origins, terms and a price.

Enquiries are handled in writing by the trade desk, so the specification and the answer sit on the same thread and neither party relies on a recollection of a phone call.

DESKS

QUOTATIONS

rfq@westwarren.cc

TRADE & DOCUMENTATION

trade@westwarren.cc

PRODUCERS & SUPPLIERS

suppliers@westwarren.cc

GENERAL ENQUIRIES

info@westwarren.cc

SUNDAY TO THURSDAY, 09:00-18:00 GST (UTC+4)

REPLIES WITHIN ONE BUSINESS DAY

WHAT SPEEDS UP A QUOTATION

- The grade and the test method, not just the product name
- Quantity, and whether it is a single parcel or a call-off
- Delivery term and the named place, precisely
- Destination port and the delivery window
- Inspection and certification requirements
- Packaging, marking and language requirements

Specifications, grades and packaging described in this profile are indicative and describe what can be sourced. They do not constitute an offer. Binding quality, quantity, tolerance and delivery terms are set out in the written offer and sales contract for each shipment. Photography used on the company website is licensed stock imagery and does not depict our own facilities, personnel or cargoes.